

National Fundraising Manager

Family Carers Ireland (FCI) is the national charity supporting family carers across the country who dedicate their lives to caring for loved ones such as children or adults with physical or intellectual disabilities, frail older people, those with palliative care needs or those living with chronic illnesses or addiction. We provide a range of supports and services for family carers nationally from our local support centres.



Hybrid model of working with access to local office when required and must be available to travel to Dublin or other locations as and when required. 37 hours per week | Full-time

JOB SUMMARY

The National Fundraising Manager will be responsible for leading the development and delivery of an engaging national fundraising strategy for Family Carers Ireland (FCI). This will involve enhancing existing fundraising activities nationally; building relationships with past, current and prospective donors across multiple sectors; communicating with the broader public and internal teams; generating new ideas and initiatives to grow non-restricted income for FCI in line with agreed KPIs. Suitable candidates will be well organised, proactive and have the ability to inspire.

The National Fundraising Manager will be a member of the Senior Management Team and will participate in developing the strategic plan and objectives of Family Carers Ireland. They will also be responsible for building and maintaining key relationships with FCI Corporate Partners.

ROLE CRITERIA

The successful candidate must possess the following qualifications, skills and experience:

- 5 years + proven track record of fundraising in an NGO or similar environment;
- Educated to degree level or equivalent;
- Sound knowledge of the Irish charity sector;
- Proven success in identifying and developing new strategic relationships and increasing donor engagement;
- Ability to generate new ideas and initiatives and to follow through to successful completion;
- Proven track record in achieving results and working to targets within a busy environment;
- Strong grant application and proposal writing skills;
- Excellent organisational and communication skills;
- Strong creative, strategic, analytical, organisational and personal related skills;
- Understand, support and drive the vision and mission of Family Carers Ireland;
- Excellent IT skills- mainly MS Word, Excel, Outlook, PowerPoint, CRM;
- Experience and confidence using virtual technologies such as Zoom, Teams and videoconferencing platforms;
- Proven networking, influencing, negotiating and interpersonal skills;
- Flexibility in attitude and approach to the job;
- A strong work ethic;
- Have excellent interpersonal skills with a proven ability to work collaboratively;
- Ability to multi-task in a very fast-paced work environment;
- Driving licence, with access to car.

Terms & Conditions: Permanent contract, full-time role (37 hours per week across Monday - Friday). Hybrid model of working. Flexibility to travel to meetings as required is essential. The annual leave entitlement is 27 days per year. We recommend prospective candidates to contact us on the email address below for a copy of the full job description or details regarding the terms and conditions of the role..

Application Process: Applicants are invited to submit their up-to-date CV and cover letter demonstrating how they meet the above criteria to recruitment@familycarers.ie no later than **30th June 2025**.